



U N I V E R S I T Y O F
SOUTH CAROLINA

Posting Date: May 20, 2013

REVISED INTENT TO AWARD

This is a statement of intent to award a contract and becomes the official statement of award effective 8:00 AM May 14, 2013, unless otherwise suspended or canceled. Vendors are encouraged not to begin work on the contract or incur any costs associated with the contract prior to the effective date of the contract. The University of South Carolina assumes no liability for any expenses incurred by vendors prior to the effective date of the contract.

Bidder's right to protest as listed in section 11-35-4210 in the South Carolina Consolidated Procurement Code applies to this award. Protest to be filed with:

Michael B. Spicer
Chief Procurement Officer
Information Technology Management Office
1201 Main Street Suite 600
Columbia, SC 29201

THIS IS A REVENUE-GENERATING CONTRACT.

Solicitation Number: USC-RFP-2384-CJ

Issue Date: March 14, 2013

Opening Date: April 4, 2013

Description: Virtual Bookstore Operations for USC Salkehatchie, USC Sumter, and USC Union Campuses

Initial Contract Term: May 14, 2013 through May 13, 2014

Maximum Contract Term: May 14, 2013 through May 13, 2018

Estimated Potential Value of Contract: \$455,000.00

**Awarded To: Specialty Books, Inc. (a division of Nebraska Book Company, dba Neebo)
ATTN: John Callahan
4700 S. 19th Street
Lincoln, NE 68512**

Evaluated Amount:

10.5% Commission rate on Sales up to \$1,000,000.00

11.0% Commission rate on Sales between \$1,000,000.00 and \$1,500,000.00

11.5% Commission rate on Sales over \$1,500,000.00

Additional Financial Commitments:

- \$70,000.00 Technology Commitment for the Virtual Bookstore Websites and Point-Of-Sale Equipment for the Temporary Bookstore Sites
- \$10,000.00 Annually for Marketing and Advertising the Virtual Bookstores and Temporary Sites



Charles C. Johnson, III
Procurement Manager